

## Bharat Heavy Electricals Limited

(A Govt. Of India Undertaking)

PEM – POWER PROJECT ENGG. INSTITUTE, NOIDA

Enquiry no -: PE/PG/YEM/E-4270/13 dated 13-Dec-2013

Subject: Tender Enquiry for "AIR CONDITIONING SYSTEM " as per Technical Specifications PE-TS-372-553-A001, REV 02 for 400 MW MARIB GTPP PHASE-II YEMEN.

<b>**CONDITIONAL ENQUIRY</b>	
<b>Due Date of submission of Bid Part-I (Techno-commercial) &amp; Part-II (Price Bid).</b>	<b>14-Jan-2014 at 14:00 Hrs</b>
<b>Date of opening of Bids (Part-I)</b>	<b>14-Jan-2014 at 15:00 Hrs</b>

We are pleased to invite your offer in two parts strictly as per Clause--2.0 of the "Instruction to Bidders" of GCC, Rev 05 in quintuplicate (5 sets), in sealed covers for the under mentioned package:-

SL Spec	Description	Quantity	Completion of Delivery(Supply) required
1.	<b>Air Conditioning System</b>	As per BOQ/ price schedule given in Annexure-A	Delivery shall be Eight (8) months from the date of purchase order. This is subjected to the first submission of drgs. /docs. by vendor as per Annexure -II. BHEL shall approve/comment drgs. / docs. within fifteen (15) days of each first submission. Vendor to resubmit drgs. /docs within seven 07 days, taking care of all the comments of BHEL/Customer and BHEL/Customer shall approve/comments the same within fifteen (15) days. Any delay in approval/comment by BHEL/Customer shall be added to the delivery.

### Brief Scope:-

Design, Engineering, Manufacturing, Fabrication, Assembly, Inspection & Testing at manufacturer's &/or his sub-contractors works, proper packing, shipment and delivery in Sea Worthy Packing to FOR CHA Godown Mumbai Port/ Mumbai Port and supervision of Erection & commissioning for " **AIR CONDITIONING SYSTEM** " as per Technical Specification PE-TS-372-553-A001, REV 02 for **400 MW Marib GTPP Phase-II Yemen**.

**Detailed scope as per Technical Specifications PE-TS-372-553-A001, REV 02 for 400 MW Marib GTPP Phase-II Yemen.**

**\*\*Conditional Enquiry:- Subjected to BHEL and Customer approval.**

Bidders should submit credentials in quadruplicate (Experience List, End User certificate, Financial Data etc.) for supplier registration at BHEL-PEM/customer approval. After reviewing the credentials BHEL will approve the vendor and take up with customer for vendor approval. . Price Bid of only those bidders, who are approved by BHEL as well as customer, shall be opened

For registration detail/requirements at BHEL-PEM, please visit our website [www.bhel.com](http://www.bhel.com). Link Supplier Registration and sub-link New Suppliers.

Jitender Saini,  
Engr./PG-1-2, PEM, BHEL  
POWER PROJECT ENGINEERING INSTITUTE,  
PLOT NO. 25, SECTOR - 16A, NOIDA -201301 (UP)  
Email: [jitendersaini@bhelpeem.co.in](mailto:jitendersaini@bhelpeem.co.in); ph: 0120-4368579, 0120- 4213563

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### **Pre-Qualification Requirement:-**

Please find the Technical & Financial Pre-Qualification Requirement Criteria as Annexure- B & C respectively and vendors to submit their credentials.

The bidders, who are already registered with BHEL PEM without any ordering/financial limit, need not submit the financial PQR. They will consider qualified on financial PQR based on their registration with BHEL PEM.

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying and technical requirements shall be taken up with customer for approval. Price Bid of only those bidders, who are approved by BHEL as well as customer, shall be opened.

**Only those vendors, who fulfill these Pre-Qualification Requirement\_ requirements, are eligible to participate in this tender.**

### **Issue of Tender Documents:-**

Tender documents comprising of below mentioned documents have been hosted on [www.bhelpem.com](http://www.bhelpem.com) and [www.bhel.com](http://www.bhel.com) under the heading of “**Tender for AIR CONDITIONING SYSTEM for 400 MW MARIB GTTP PHASE-II YEMEN.**”. You may download the documents from this website and send your sealed bids accordingly.

1. Enquiry letter
2. Technical Specifications (PE-TS-372-553-A001, Rev 02)
3. GCC- General Conditions of Contract (Rev-05),
4. SCC-Special Conditions of Contract (Rev-01)
5. BOQ-cum-price format (Annexure – A)
6. Pre-qualifying requirement (PQR) (Technical, Annex - B and Financial, Annex - C)
7. Terms and conditions of Reverse Auction (Annexure – I)
8. Schedule for first submission of drawing /docs. (Annexure – II)
9. Schedule for Technical and commercial deviation (Annexure – III)
10. Sea-worthy Packing Instructions

Your best quotation/offer (Two-part Offer, Techno-CommI. & Price Bid) for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by COURIER / REGISTERED Post, to the following address:-

**Tender Box, Tender Room, Ground Floor, PPEI Building  
(Behind Reception Desk)**

**C/o Jitender Saini, ENGR, PG-I-2,**

**M/s. Bharat Heavy Electricals Ltd.,**

**Project Engineering Management,**

**Power Project Engineering Institute,**

**HRD & ESI Complex,**

**Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA**

**E-MAIL: [jitendersaini@bhelpem.co.in](mailto:jitendersaini@bhelpem.co.in)**

**Ph. No. +91-120-4368579**

Jitender Saini,  
Engr./PG-1-2, PEM, BHEL  
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*Jitender Saini*  
13/12/13

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It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the due date by 2.00 p.m. Part-I bids shall be opened at 3 p.m. on the opening date in the presence of authorized representatives of the bidders, who may like to be present.

### GENERAL TERMS AND CONDITIONS: -

1. In covering letter of offer bidder to clearly confirm the following: -

- i) Acceptance of GCC (General Conditions of Contract), Rev. 05 without any deviation.
  - ii) Acceptance of SCC Rev.-01
  - iii) Acceptance of all Technical Terms & Conditions of Tech. Spec PE-TS-372-553-A001, Rev 02.
2. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC REV 05.
3. Offers should be submitted in two parts in two separate sealed covers as follows:

Part-I: TECHNO-COMMERCIAL BID

Part-II: PRICE BID.

For detailed instructions, please see clause no. 2.0 of "Instructions to Bidders (Vol. IIA)".

4. Bidders shall submit their offers meeting the requirements of the following tender documents (enclosed) and other Terms and Conditions included in this Enquiry Letter
- **ANNEXURE-I:** Letter to be furnished by the Bidders.
  - **ANNEXURE-II:** Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).
  - **DEFINITION OF TERMS.**
  - **Volume-I:** Comprising i) **Part-A:** Instructions to Bidders, ii) **Part-B:** General Commercial Terms & Conditions and iii) Special Conditions of Contract enclosed.
  - **Volume-II:** Comprising i) **Part-A:** General Technical Conditions and ii) **Part-B:** Technical Specifications.
  - **Volume-III:** Schedules and Data Sheets.

5. Tenders shall be submitted in accordance with the requirements mentioned in the tender documents. In case of deviations (Technical/ Commercial), the same shall be highlighted separately giving Clause references along with the Cost of withdrawal of Deviations as per enclosed format (Annexure – III) of "TECHNO-COMMERCIAL DEVIATION SHEET" along with reasons for taking such deviations.

Both Un-priced & Priced Schedules of the same shall be submitted with the offer (strictly as per format enclosed at Annexure - III).

Bidders to note that any deviation (technical/commercial) not listed in above and asked after Price Bid opening shall not be considered.

Any deviation mentioned in priced schedule of Techno-Commercial Deviation Sheet but not mentioned in un-price schedule of Techno-Commercial Deviation Sheet, shall not at all be accepted

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Bidders will also be informed that any deviation mentioned in un-priced schedule of Techno-Commercial Deviation Sheet (as per format enclosed at Annexure I) but not mentioned in price schedule of the same Techno-Commercial Deviation Sheet, the cost of with drawl of deviation shall be taken as NIL.


6. Standard pre-printed terms & conditions of the tenderers shall not be considered valid.
7. Unsolicited fresh/revised Price Bids shall not be entertained.
8. Part supplies offered for project shall disqualify the bidders offer for this project.
9. Evaluation shall be done on overall L1 basis.
10. Late tenders are liable to be rejected.
11. Base rate of SBI (as applicable on the date of bid opening, Techno-commercial bid, in case of 2 part bids) + 6% for the period of relaxation sought by the bidders will be loading rate in case vendor ask for any relaxation in payment terms instead of Clause No-17.3 of Instructions to Bidder of GCC Rev 05 (Page 10 of 11).

### **12. INSTRUCTIONS REGARDING CENTRALISED TENDER ROOM:-**

- a) Vendors are advised to submit the tenders in the tender box, containing Part-I & II offers in separate covers, preferably cloth lined envelopes should be used, properly marked before due date and time.
  - b) The dispatch department shall not accept any tender in torn condition and shall return the same to the courier immediately with the Stamping "Returned to Sender-Package Damaged". Offers in damaged condition will not be considered and no request for extension on this account will be considered.
  - c) Bidder's representative shall deposit the offer in tender box only.
  - d) Bidders shall be allowed in the tender room in area identified for bidders and only one authorized representative from each bidder shall be allowed.
  - e) Bidder shall not be allowed to carry mobile/camera/ laptop in the tender room. The same shall have to be deposited at security in advance and taken back after tender opening.
  - f) Details of offers shall be read out to bidders and in no case the offers shall be handed over to any of the bidders for noting down.
  - g) Please ensure tender submission, minimum 1 hour before scheduled tender opening time. Late tenders shall not be accepted.
13. Tenders and all correspondence thereof shall be addressed to the undersigned by name & designation and sent at the following address:

**JITENDER SAINI / SWAPNIL KUMAR**  
**(ENGINEER/PG1-2) / SR. ENGR/PG1-2**  
**M/s Bharat Heavy Electricals Ltd.,**  
**Project Engineering Management,**  
**POWER PROJECT ENGINEERING INSTITUTE,**  
**PLOT NO. 25, SECTOR - 16A, NOIDA -201301 (UP)**

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Engr./PG-1-2, PEM, BHEL  
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14. **Reverse Auction** : - “BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.

In case BHEL decides to go for Reverse Auction, only those bidders who have given their unconditional acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit “online sealed bid” in the Reverse Auction. Non-submission of “online sealed bid” by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.”

**Terms and conditions for Reverse auction are attached herewith as annexure – I.**

15. In the event of any contradiction in the terms and conditions mentioned in the Special Conditions of the Contract and those mentioned elsewhere, stipulations mentioned in the Special Conditions of the Contract shall prevail.
16. **Prices are to be submitted in enclosed price format only.** Un-Priced price schedule shall also be submitted along with offer.
17. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT:-
- Acceptance of GCC Rev-05.
  - Acceptance of Special Conditions of Contract, SCC, REV 01.
  - Duly filled, signed & stamped Annexure-I & II of GCC Rev-05
  - GA Drawings, if any.
  - Guarantee Clause – As per cl no 22 of this NIT.
  - Pre-qualifying Requirement (PQRs) - a) TECHNICAL PQR b) FINANCIAL PQR.
  - Technical Deviations and Commercial Deviation, if any as per format enclosed at Annexure III of this Enquiry.
  - Along with your offer, please submit a copy of this enquiry letter duly signed & stamped on each page as token of acceptance of terms & instructions conveyed.
  - Un-Priced price format duly filled in ‘Quoted’ or ‘Q’ in each column/row.
  - Separate sealed price-bid envelope mentioning name of the project/package in BOLD LETTER on the top of each envelope.
18. The offer of bidders who are on the banned list as also the offer of the bidders, who engage the service of banned firms, shall be restricted. The list of banned firms is available on BHEL web site [www.bhel.com](http://www.bhel.com).
19. Inspection shall be done by **BHEL/Customer/TPI** agency finalised by **BHEL**.
20. Freight charges are to be quoted as a percentage of ex-works and the percentage should also be mentioned in the un-priced bid.
21. Guarantee period shall be as per clause no. 12.0 of GCC Rev.-05 or 30 months from 02/05/2014, whichever is later.

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22. "For evaluation of bids in foreign currency, exchange rate (TT selling rate of State Bank of India) as on scheduled date of tender opening (Part-I bid in case of two part bid) shall be considered."
23. This is a conditional enquiry, the price bid (Part-II) opening/RA is subjected following both conditions:-
- Approval of bidder by the BHEL and
  - Approval of bidder by Customer. Same shall be taken up by us with customer based on the credentials/reference list.
24. Being a physical export job Excise Duty and Sales Tax shall be exempted for INDIAN BIDDERS for self manufactured items against CT-1/ARE-1 and H-Forms respectively.
25. Bidder to signed and stamped copy of this enquiry letter and submit along with offer.
26. The vendors which are not registered with BHEL-PEM have to download the Supplier Registration Form (SRF) from [www.bhel.com](http://www.bhel.com) after viewing PQR requirement on [www.bhelpem.com](http://www.bhelpem.com) and submit the same duly filled in along with credentials – experience list, performance certificates and other statutory data with their bids for vendor registration.
27. All corrigenda, addenda, amendments, time extensions clarifications etc. to the tender will be hosted on BHEL website ([www.bhel.com](http://www.bhel.com)) only. Bidders should regularly visit website(s) to keep themselves updated.
28. Please send us Acknowledgment for the receipt of Enquiry by mail or Letter. In case you are not interested to quote please send us regret by mail or letter.
29. All other terms and conditions shall be as per GCC Rev 05, SCC Rev 01 & sea worthy packing instructions for Marib project.

Thanking you,

Yours faithfully,  
for and on behalf of BHEL

  
13/12/13  
**JITENDER SAINI**  
ENGR/PG1-2

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11. GCC- General Conditions of Contract (Rev-05), which is available on [www.bhelpem.com](http://www.bhelpem.com). You are requested to kindly download the same.

जितेंद्र सैनी / JITENDER SAINI  
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शक्ति प्रकल्प (पी.जी.एल.)/ Bharat Heavy Electricals Ltd.  
शक्ति प्रकल्प (पी.जी.एल.)/ Engineering Management  
शक्ति प्रकल्प (पी.जी.एल.)/ ESI Complex,  
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